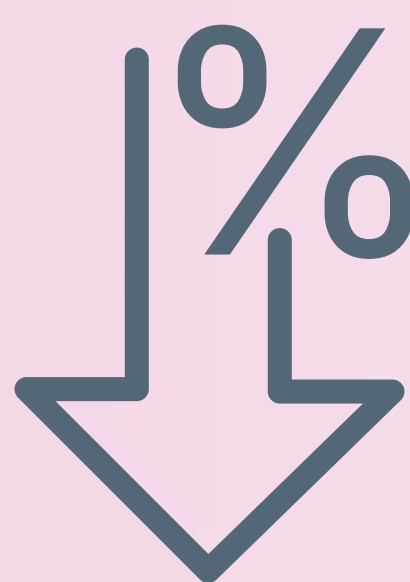


# Where Margin Disappears in Everyday Operations



Not in one place, across the process.

Margins don't disappear all at once.

They slip, across day-to-day operations.



## Pricing

- + Prices don't reflect current costs
- + Discounts applied without visibility



Margin starts to slip



## Purchasing

- + Supplier costs increase
- + Pricing isn't updated in time



Selling at outdated margins



## Inventory

- + Costs aren't consistent
- + Valuations don't reflect reality



True margin becomes unclear



## Orders

- + Manual overrides
- + Pricing adjusted to close deals



Decisions without context



## Invoicing

- + Charges missed
- + Additional costs not applied

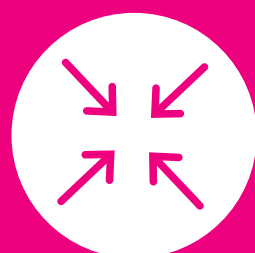


Margin lost after the sale



Each gap is small.  
But together, they add up.

See where margin is slipping,  
and what to do next.



Reduce the gaps  
between pricing, inventory,  
purchasing and finance.



Everyone works from one  
connected platform, not  
disconnected tools.

